



**Delaware Division of Professional
Regulation****Printed : 5/8/2019 4:27 PM EST****Real Estate Commission****05/09/2019 09:00 AM**861 Silver Lake Blvd., Cannon Building
Second Floor Conference Room A
Dover, DE 19904

Posted: 5/2/19 AW

5/8/19 AW

CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467**STATE OF DELAWARE
REAL ESTATE COMMISSION**TELEPHONE: (302) 744-4500 FAX: (302) 739-2711 WEBSITE: DPR.DELAWARE.GOVEMAIL: customerservice.dpr@state.de.us**AMENDED AGENDA**
(Amended items are noted with an
asterisk*)**I. Call to Order****II. Review and Approval of Minutes**

- A. April 11, 2019 Meeting Minutes

III. Unfinished Business

- A. Review and Sign Decision and Order for Michael Skipski
- B. Review and Sign Final Order for Jean Binkley - Guaranty Fund
- C. Review and Sign Final Order for Wilfrieda Vleugels

IV. New Business

- A. Education Committee - Review of Course Provider & Instructor Applications - May 2, 2019
 - 1. Ward & Taylor, LLC*
 - 1. New Disclosures Forms - What You Need to Know - Module 3 or 5 - 3 Hours
 - 2. The CE Shop, Inc*
 - 1. Assistance Animals and Fair Housing - Module 1 - 4 Hours
 - 2. Marketing, Advertising & Social Media Compliance - Module 7 - 3 Hours

3. Century 21 Gold Key Realty*

1. The Agreement of Sale - Module 3 - 3 Hours
2. Procuring Cause and Conflict Resolution - Module 4 - 3 Hours
3. Legislative Update - Module 5 - 3 Hours
4. Practical Tips for Modern Agents - Module 6 - 3 Hours
5. Photography for Real Estate Marketing - Module 7 - 3 Hours

4. Association of Realtors School*

1. Successfully Engaging Today's Internet Consumer - Module 7 - 3 Hours
2. Ethics in Real Estate - Module 2 - 3 Hours
3. Real Estate Negotiation Expert (Rene) - Module 6 & 7 - 6 Hours

5. Omega Real Estate School #0015*

1. Introduction to Professional Property Management - Module 6 or 7 - 3 Hours

6. Delaware Association of Realtors*

1. Book'em, Danno: Ethics and Licensing Complaints (DREC Seminar) - Module 2 - 3 Hours
2. Real Estate Documents - Module 3 - 3 Hours
3. The Real Estate Broker's Ultimate Technology Toolbox - Module 4 - 3 Hours
4. DREC Wetland and Flood Planning - Module 5 or 7 - 3 Hours
5. Being a Prepared Tenant in Delaware - Module 5 - 3 Hours
6. Practice with Professionalism - Module 6 - 3 Hours
7. Real Estate Negotiations Expert (Rene) Certification Course - Module 6 & 7 - 6 Hours

7. Long and Foster Institute of Real Estate*

1. Agency & Fair Housing - Module 1 - 3 Hours
2. NAR Biennial Code of Ethics - Module 2 - 3 Hours
3. Delaware State Wide Agreement of Sale - Module 3- 3 Hours
4. Delaware Landlord Tenant Code - Module 6 - 3 Hours

8. New Castle County Board of Realtors*

1. New Licensee Module 4 - Do The Right Thing (When No One is Looking) - 3 Hours
2. Not Your Mother's Ethics Course - Module 2 - 3 Hours

9. The Frederick Academy of Real Estate*

1. Real Estate Investment Fundamentals - Module 6 - 3 Hours
2. Practices for the Commercial Agent & Commercial Broker's Lien - Module 6 - 3 Hours
3. Real Estate Hot Buttons and Issues - Module 7 - 3 Hours

10. Review of Instructors*

1. Kacee Benson - New Instructor
2. Christopher Emmert - New Instructor
3. Craig Aleman - New Instructor
4. Collena Hope - Pre-Licensing Real Estate Sales Course
5. Roger Truemper - Renewal - request to add New Licensee Module 2 & 3

B. Applications for Licensure

1. Ratification of Associate Brokers/Brokers/Salespersons Applications -List Attached

C. Review of New Office Application(s)

1. DeMarie Real Estate Sales*

D. Status of Complaints

1. Complaint #02-23-18 - Sent to AG's Office
2. Complaint # 02-40-18 - Sent to AG's Office
3. Complaint #02-02-19 - Closed by Investigator
4. Complaint #02-04-19 - Closed by Investigator*

V. Correspondence

VI. Other Business before the Commission (For Discussion Only)

VII. Public Comment

VIII. Next Meeting Date - June 13, 2019

IX. Adjournment

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.